Course Expansion

Plan strategically and avoid pitfalls when you expand your catalog to offer online learning. These tips come from a successful course expansion model with a multi-phase strategic implementation plan.

DOs

DON'Ts

Plan backwards from your end goal and break your plan into manageable phases.



Skip the step of strategic planning and goal setting.

Approach your district, dioceses or any decision makers with a clear plan for implementation.



Roll out any aspect of your plan without clear communication to all impacted.

Look for an accredited partner that meets all your criteria for partnership.



Minimize the importance of accredidation.

Have a champion and dedicated staff person to support your enrollment and communication efforts.



Choose a partnership that requires extensive management by your staff.

Consistently and clearly share your offerings with your community.



Assume that staff, students, and families are aware of options available.

Add a small administrative fee to the cost of courses to cover staff time.



Forget to keep clear accounting and enrollment records.

Offer the same financial aid percentage on online classes for students.



Make your online courses inequitable for students who need financial support.

Consider offering credit recovery, APs and fun electives to your school community.



Underestimate the opportunity of course expansion with the right partner.

Let us help you expand your course catalog.

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